

2018 IMPACT REPORT





YOU BUILD A **BRIGHTER FUTURE**FOR SAN FRANCISCO

Your support opens up doors to new homes, opportunities, and brighter futures for people who have experienced or are at-risk of homelessness in our community.

Since 1990, champions like you have fueled supportive housing programs which have transformed the lives of thousands of adults, children, seniors, and veterans who have experienced homelessness.

Driven by a mission to create lasting solutions to homelessness through a simple-but-powerful idea called supportive housing; over 97 percent of our residents are able to remain stably housed and off the streets year after year once given access to a home paired with support services.

Your support not only opens up new doors to permanent homes – it gives your neighbors tools and support to recover from the trauma of homelessness, a platform to advocate for policy change, and access to support services, like mental health services and job training, so they can transform their lives.

Together – with your support – we're transforming thousands of lives and building a new future for the city we love.





YOU BUILT A BRIGHTER FUTURE FOR MOLLY'S FAMILY

You helped build a brighter future for Molly after she and her five children experienced a prolonged period of homelessness in the Bay Area. Through the simple-but-powerful combination of housing with support services, Molly was given the gift of a true home — and access to tools and resources to help transform her life.

"When we finally came to Community Housing Partnership, I was happy, my kids were happy, we finally had a place to call our own," Molly shared of her experience moving into a fourbedroom home within Community Housing Partnership's Island Bay Homes community on Treasure Island — home to more than 300 individuals, children, and youth who once experienced homelessness.

Supportive housing gave Molly's family the chance to have a stable life. After regaining her stability, she began to focus on bigger dreams.

Molly's biggest goal in life was to make sure her children were always taken care of, to ensure they had a home – and, to someday buy a place of her very own. Although Molly grew up with a family on welfare, she always knew she wanted a better life for her children. To support her family of five, Molly worked hard – sometimes three jobs – and always strove to teach her children the same financial responsibility she would practice every day.

Then, in 2017, with her newly improved stability under the roof of Community Housing Partnership, Molly was able to buy her very own home: a four-bedroom house in Sacramento with a pool and two-car garage.

There is a feeling when you can truly call something your own. I tear up all the time just thinking about it. Now I have something to pass down to my children. I thank Community Housing Partnership for everything they have done to give me stable housing and reach my goals. I may not be rich, but I have a very rich life.

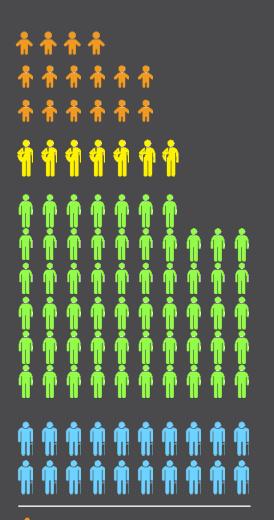
Molly is proud of not only her successes, but everything her family has accomplished as well. Her kids have graduated high school with honors, are entering college, pursuing careers, and starting families of their own.



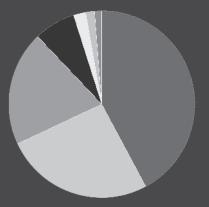


YOU BUILT A BRIGHTER FUTURE FOR OVER 1,484 INDIVIDUALS

We're proud to serve a diverse group of residents, comprised of *all* ages and backgrounds!



- CHILDREN (<18)
- <mark>🌓 TRANSITIONAL-AGED YOUTH (18-24)</mark>
- 🛉 ADULTS (25-65)
- 👖 SENIORS (65+)



- BLACK OR AFRICAN AMERICAN
- **■** MIXED
- **■** WHITE
- ASIAN
- HISPANIC/ LATINO/SPANISH
- NATIVE HAWAIIAN OR OTHER PACIFIC ISLANDER
- AMERICAN INDIAN OR ALASKA NATIVE

Data collected by Resident Services and reported

by Learning + Evaluation; July 2017 - June 2018





IN 2018, WE ADVOCATED

You created a wave of positive change – shaping policies surrounding homelessness and poverty in San Francisco. *Together*, we:

Mobilized our residents and empowered them to advocate for policy change.

Eliminated burdensome courtmandated fines and fees for formerly-incarcerated individuals in SF.

Worked with residents to **increase healthy food options** on Treasure Island.

Successfully advocated for two years of **funding for Free City College** in the city's budget.

Ended driver's license suspensions based on failure to pay at the State Capitol.

Won **\$2.5M** in funding for supportive housing providers through the SF budget add-back process.



You opened **new doors to more supportive housing** for people who have experienced homelessness. *Together*, we:

Completed renovation of 99 units of existing housing and community spaces at 666 Ellis Street, a rehabilitated residence serving 120 senior and disabled households.

Completed renovation of 97 units of existing housing at the Rachel Townsend Apartments in an ongoing effort to complete the Rental Assistance Demonstration renovation and contract conversion processes.

Were awarded Mission Bay South Block 9 to **co-develop 141 studio units**; with completion anticipated in 2021.

Commenced **predevelopment on the San Cristina Hotel** to recapitalize the building's existing financing and prepare for a major rehabilitation.



IN 2018, WE CREATED OPPORTUNITY



You supported **pathways to employment** and new opportunities that keep Bay Area residents on a track to success. **Together, we:**

Provided **new pathways to employment for 272 clients**, 171 of whom were employed for the first time.

Placed **60 participants** into **permanent, market-rate jobs**.

Helped program participants who completed Community Housing Partnership's workforce training be placed into **permanent positions**, with **75% of participants** successfully still employed after 12 months.

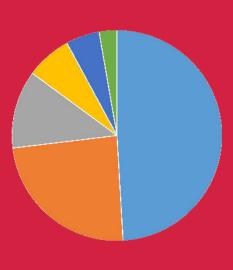
Earned a record **\$2.1M in wages** from program participants, a **20% increase** to the prior year.

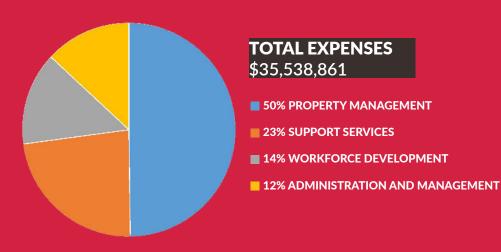
Created meaningful ways for **residents to give back to their community**through our Community Volunteer Team.

DOLLARS IN ACTION: 2018 FINANCIALS

TOTAL REVENUE \$36,839,492

- 49% RENTAL INCOME
- **24% GOVERNMENT GRANTS & CONTRACTS**
- 12% PROGRAM & PROPERTY FEES
- **7% SOCIAL ENTERPRISE CONTRACT REVENUE**
- 5% CHARITABLE INCOME
- 3% OTHER







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THANK YOU

INDIVIDUAL SUPPORTERS

\$10.000 + Janice Berthold Kenny & Lisa Jackson

\$2,500 - \$9,999 **Alana Denison Chris Amos** Randi & Bob Fisher **Adam Winkler Allison Robinson** Diane B. Wilsey Marilyn Masters Levine S. Sonjia Smith Mr. & Mrs. Jonathan Wyler Andrew Paxton

\$1,000 - \$2,499

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& Zee Zee Matta

CORPORATE & FOUNDATION PARTNERS

\$100.000 +

Tipping Point Community May and Stanley Smith Charitable Trust William Randolph Hearst **Foundation**

\$25,000 - \$50,000

Microsoft REDF **Wells Fargo Foundation** Bank of America Charitable Insurance Industry **Foundation** The Hellman Foundation

Zendesk Neighbor **Foundation**

American Endowment Foundation

\$10.000 - \$24.999

M K Reichert Sternlicht **Foundation BSC Management Cahill Contractors Capital One Financial** Corporation Fine Line Construction **Union Bank Foundation** William G. Gilmore Foundation

\$5,000 - \$9,999

LinkedIn Corporation **Pacific Gas and Electric Company** Ampush **Barbary Coast Collective D&H Construction Inc.**

Association Facebook Google Inc. **Northern California Carpenters Regional** Council **One Vassar LLC SKS Partners LLC Strada Investment Group** Wells Fargo

Construction Employers'

\$2.500 - \$4.999

Amazon

Sakana Foundation

Charitable Foundation

Bailard **Bank of America** Merrill Lynch **Clover Health David Baker Architects FivePoint Forest City Golden State Warriors** Lendlease Development **Levy Design Partners** Marsh & McLennan Agency Esurance Matching **Paulett Taggart Architects Prado Group Raymond James Tax** Credit Funds Inc.

Silicon Valley Bank **Teamsters Local Union** No. 665 U.S. Bank War Horse | Tidewater Capital | 1028 Market St. **Xantrion BRIDGE Housing** Corporation **Chinatown Community Development Center Elinor Smith Charitable** Trust **Enterprise Community Partners Perkins Coie AE3 Partners Hotel Council of**

\$1.000 - \$2.499

San Francisco

Omidyar Network Fund Inc. The San Francisco Foundation **Coblentz Patch Duffy & Bass LLP Gift Program Autodesk** ClearRock Capital **KLW Construction** Pier 39 San Francisco MicroTek **Joseph Peter Mark Fund**

The Hobson Family

Foundation

COMMUNITY PARTNER SNAPSHOT

66 Kaiser Permanente is proud to invest in Community Housing Partnership because we are committed to improving the health of all members of our community. We believe moving people from the streets, through supportive housing, and eventually into more independent housing is the best way to address the homeless crisis in the Bay Area. 77

— Jim Illig Community Health Manager. Kaiser Permanente



Residential Builders

San Francisco Giants |

Shorenstein Properties

Mission Rock

Association

Recology Inc









Community Housing Partnership believes that **home** has the power to stabilize a person's life.

Built on a simple-but-powerful idea called supportive housing, we provide people experiencing homelessness with a place to call home combined with support services, like mental health services and job training. And we organize our residents and supporters to advocate for local and state policies, like affordable housing, to help people still on the streets or at risk of homelessness.

Together, we're building a new future for our neighborhoods and the city we love.



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